

KATIE O'BRIEN | ATTORNEY



Katie concentrates her practice in the areas of **commercial lending, real estate and commercial contracts**. She represents financial institutions nationwide, including national banks, community banks, credit unions and non-bank lenders, who extend commercial credit facilities to small and mid size businesses. Katie has extensive experience in the areas of government guaranteed lending and acquisition financing and has closed hundreds of commercial finance transactions, from start-up business transactions to complex real estate and business acquisitions.

Katie advises lenders on **eligibility matters and documenting and closing loans under the SBA 7(a) and 504 loan programs and assists lenders in preserving and protecting their government guaranty**. As a closing attorney, Katie reviews loan files, drafts and negotiates loan documents, advises on due diligence documentation and coordinates the closing and funding of transactions. She also assists lenders with respect to their closed SBA-guaranteed loan files by reviewing and preparing SBA guaranty purchase packages, responding to SBA recommendations, and performing loan portfolio audits.

Katie also advises **small businesses on regulatory and licensing matters at both the state and federal levels as well as corporate governance and transactional matters such as real estate purchases, stock purchases, asset purchases and leases**. Katie has presented training on SBA Loan Guarantees for Lorman Education Services, Community Bankers Webinar Network and Credit Union Webinar Network and she has presented custom training programs for various clients. She has developed a reputation among her clients as being customer focused, responsive, efficient and detail oriented.

CONTACT KATIE

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ADMISSIONS

- Pennsylvania
- New Jersey

EDUCATION

- TEMPLE UNIVERSITY BEASLEY SCHOOL OF LAW – J.D.
- PENNSYLVANIA STATE UNIVERSITY – B.A., WITH DISTINCTION

MEMBERSHIPS

- National Association of Government Guaranteed Lenders
- American Bar Association
- Pennsylvania Bar Association

Our SBA
Experience Equals
Your SBA Success