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# JESSICA L. CONN ATTORNEY



Jessica practices business law specializing in commercial lending and government guaranteed lending. In that capacity, she represents banks, credit unions and certified development companies in closing and funding loans. Jessica has extensive experience in reviewing due diligence and drafting and negotiating loan documents for the finance of a variety of transactions including construction, asset purchases, stock purchases, refinance, working capital lines of credit, equipment purchases and real estate purchases.

With respect to government guaranteed lending, Jessica focuses her practice on post closing reviews of performing and non-performing loans to determine compliance with SBA regulations. She reviews guaranty purchase packages and assists lenders in appealing SBA recommendations for repair or denial of the SBA guaranty. Jessica also performs post-closing audits of both specific SBA loans and SBA loan portfolios.

Jessica represents lenders as closing counsel and has closed loans under both the Small Business Administration 504 loan program and the 7(a) loan program, including standard 7(a), CAPline, International Trade and Export Working Capital loans. She has worked on financings under the Department of Agriculture Business & Industry loan program. In addition to closing and funding government guaranteed loans, Jessica also consults with lenders and lender service providers on eligibility issues related to loan structuring.

Jessica has counseled business entities with regard to entity formation, capitalization, employment contracts and other general business matters, including the business acquisitions and preparation and successful defense of an application by a nonprofit to IRS for 501(c)(3) exempt status.

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#### Admissions

- $\cdot$  Pennsylvania
- $\cdot$  New Jersey
- $\cdot$  New York

## **E**DUCATION

- VILLANOVA UNIVERSITY SCHOOL OF LAW L.L.M.
- Fordham University School of Law J.D.
- BARNARD COLLEGE B.A.

### MEMBERSHIPS

- National Association of Government Guaranteed Lenders
- National Association of Development Companies