

**ETHAN W. SMITH | ATTORNEY**



Ethan is a co-founder and Managing Partner of Starfield & Smith, P.C. Ethan focuses his practice in commercial law, with an emphasis on government guaranteed lending, conventional commercial lending and real estate law. He works with various SBA lenders nationwide, ranging from large national lenders to small community banks and credit unions, and is a designated closing counsel for several Certified Development Companies. Ethan has also developed an active practice representing lenders before the US Small Business Administration on a variety of SBA guaranty related matters and leads the firm's SBA compliance audit team.

Ethan is very active as a writer and speaker on government guaranteed lending issues nationwide. He has been recognized for possessing the highest levels of legal skills and ethics, achieving an "AV" rating from Martindale-Hubbell and having been repeatedly named a "Rising Star" by Philadelphia Magazine. In 2017, Ethan was recognized as the Instructor of the Year for the National Association of Government Guaranteed Lenders. Ethan has also served as an expert witness on several SBA and real estate related litigation matters.

As a closing attorney for commercial lenders, Ethan prepares loan documents and performs compliance reviews for loan files for SBA 7(a), 504, conventional, and USDA B&I commercial loans. He has closed hundreds of government guaranteed commercial loans through the SBA 7(a) and 504 loan programs, the USDA B&I program, and has closed numerous other conventional commercial financing transactions, including warehouse lines of credit, securitizations, asset-based, real estate, and factoring facilities. Ethan has closed numerous complex commercial transactions, often involving multi-jurisdictional issues and collateral. Ethan also represents numerous lenders in SBA licensing, compliance, regulatory enforcement, and guaranty purchase matters.

**CONTACT ETHAN**

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**ADMISSIONS**

- Pennsylvania
- New York

**EDUCATION**

- COLLEGE OF WILLIAM AND MARY – J.D.
- THE JOHNS HOPKINS UNIVERSITY – B.A.

**HONORS AND AWARDS**

- AV® Preeminent™ Rated by Martindale-Hubbell
- Repeatedly selected for inclusion in Super Lawyers – Pennsylvania Rising (Banking)
- 2017 Instructor of the Year – National Association of Government Guaranteed Lenders

**MEMBERSHIPS**

- National Association of Government Guaranteed Lenders
  - Board of Directors
  - Non-Bank Lender Committee
- National Association of Development Companies
  - Attorney Advisory Council
  - Designated Closing Attorney
- Vistage International
- Risk Management Association
- American Bar Association
- Pennsylvania Bar Association
- New York Bar Association
- American Land Title Association
- Fellow of the American Bar Foundation

**Our SBA**  
*Experience Equals*  
**Your SBA Success**